



Learn. Lead. Advance.

Vol 59, Issue 2 • April 2013



IRWA Chapter 7 - General Membership Meeting
Thursday May 9, 2013
The James B. Henry Center for Executive Development
Michigan State University
3535 Forest Rd, Lansing, MI



Program

- 7:30 – 8:30 am **Registration & Breakfast**
- 8:30 – 9:00 am **Michigan Chapter 7 Business Meeting & Committee Reports**
 *Paul Sander, SR/WA
 IRWA Chapter 7 President
- 9:00 – 10:00 am **Michigan’s Public Safety Communication System – Site Acquisition Project**
 Mary Levine, Attorney
 The Parameter Group
 Lansing, MI
- 10:00—11:00 am **QBS—Qualification-Based Selection**
 Bruce Kuffer, PE
 URETEK USA, Inc.
 Lansing, MI
- 11:00 – 12:00 pm **Gas Station Valuation: Real, Personal, and Intangible Aspects**
 Michael Kurschat, ASA, M.S.F., MAI
 President/Appraiser, Kurschat & Company
- 12:00 – 1:00 pm **LUNCH**
- 1:00 – 2:00 pm **20 Common Title Issues in the Oil & Gas Industry**
 Kate F. Barnaby, Attorney
 The Gallagher Law Firm, PLC
 Lansing, MI
- 2:00 – 3:00 pm **Trusts and Estates Made Simple**
 Craig S. Gerard, Attorney
 The Gallagher Law Firm, PLC
 Lansing, MI

Registration Details
Contact: Larysa Figol
Phone: 248 524 3380
Email: figoll@troymi.gov
Mail: City of Troy
 500 West Big Beaver
 Troy, MI 48084
Registration Fee: \$45.00

www.irwamichigan.org

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Norman Thomas, SR/WA

Kimberly A. Tassen, SRWA, R/W-NAC

Jerry Rosenfeld

Marketing

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Membership

Paul E. Sander, SR/WA

Steve R. Roon, SR/WA, R/W-RAC

Kimberly A. Tassen, SR/WA, R/W-NAC

Nominations

Michelle L. Reed

Newsletter

Norman Thomas, SR/WA

Past Presidents & Retired Members

Carl L. Meyer, SR/WA, R/W-RAC

Pipeline

Larysa Figol, SR/WA

Program

Jeffrey L. Jones, SR/WA, R/W-NAC, R/W-RAC, R/W-URAC

Andrew Reed, SR/WA

Recognition & Awards

Linda M. Dembeck, SR/WA, R/W-RAC

Mark Chovan

Relocation

Tim Davis, SR/WA, R/W-NAC, R/W-RAC

Roster

Lynn P. Hall, SR/WA

Silent Auction

Christopher S. Lamus

Michael Schutz

Survey

Paul E. Sander, SR/WA

Steve R. Roon, SR/WA, R/W-NAC

Transportation

Laura Stensland, SR/WA, R/W-AMC

Utilities & Liaison

Jim Aiello, P.E., SR/WA

Website

Norman G. Thomas, SR/WA-Class of 2012

Paul Stempin, SR/WA-Class of 2013

Jeffrey L. Jones, SR/WA, R/W-NAC, R/W-RAC, R/W-URAC-Class of 2014

Professional Development

International Directors

Paul E. Sander, SR/WA

Director, 1 year

Steve R. Roon, SR/WA, R/W-NAC

Director, 2 years



President's Chapter Message

Paul E. Sander, SR/WA

Just in case you are wondering what is happening within your Chapter, we had another great General Membership meeting at the Yankee Air Museum and another snowy spring Forum in Milwaukee. These are just some of the ways dedicated members keep our Chapter moving. We have a small dedicated Membership Committee crew keeping our Chapter growing – 12 more so far this year. If you are one of the new ones, welcome aboard. More public agencies are becoming aware of who we are and what we do, all because of the dedicated and very busy Marketing Committee. We also keep each other informed about current news within our disciplines through our other Committees.

If you do not know who I am talking about, look up our members and the committees in this newsletter, on our web site or on the Rosters all provided to you by many dedicated people working behind the scenes. Look these individuals up too. After looking through the committee lists see if there is a spot for you to work or if you can provide information to them.

We also have people serving on the International Board, Region and International Committees. Our members make us the Quality Chapter in the Quality Region. After looking up these hard working people give them a thank you when you see them. I sincerely appreciate everyone's help in keeping our Chapter great and if I do not say it to you individually enough please forgive me, because I do.

Those new to the Chapter, I hope to see you in Lansing or at one of our Executive Board meetings. Get involved. It is appreciated and yes you can do it and have some good fun along the way!

**-Paul Sander, SR/WA
IRWA Chapter 7 President**



2013 EVENTS & COURSES TENTATIVE SCHEDULE

May 6-7, 2013	Course 207: Practical Negotiations for U.S. Federal Funded Land Acquisitions Weber's Inn, Ann Arbor, MI
May 9, 2013	General Membership Meeting The James B. Henry Center for Executive Development Michigan State University
June 14-15, 2013	Installation of Officers South Haven Conference Center (Consumers Energy)
June 23-26, 2013	2013 IRWA Annual Education Conference Charleston, West Virginia
July 18-19, 2013	Course 303: Managing The Consultant Process Weber's Inn, Ann Arbor, MI
August 15, 2013	Executive Board Meeting TBD
Sept 25, 2013	Executive Board Meeting Bay Harbor, MI
Sept 26-27, 2013	Fall Education Seminar Bay Harbor, MI
October 2013	International Right of Way Month
November 7, 2013	General Membership Meeting Frankenmuth, MI
December 5, 2013	Executive Board Meeting TBD

South Haven Conference Center Installation of Officers Beach House Dinner June 14th

THE PARTY'S AT THE BEACH!



The South Haven Conference Center now offers appetizers and dinner served at the Beach House. Enjoy an outstanding meal prepared by our Certified Executive Chef and take in the beautiful sunsets of Lake Michigan after the day's agenda is complete.

Entrées:

Hanger Steak

Lake Michigan White Fish

Fresh Garden Salad

Seasonal Vegetables

Fresh Baked Dinner Rolls

Baked Potatoes

Dessert:

Watermelon

Brownies

Assorted Ice Cream Bars

Contact Laura Stensland to make your reservations.
Hurry to reserve your spot at this beautiful location
and support your Chapter Leadership!

2013 Installation of Officers Banquet



Friday, June 14, 2013

Consumers Energy ~South Haven
Conference Center

South Haven, MI

Important Information:

**There are only 9 rooms left with 2 twin beds per room available!
Register today to secure your spot!**

Room rates: \$150 per night/king
\$125 per night/twin

Appetizers on the beach at 3pm ~ Dinner at 6pm. Full agenda will be provided, closer to the date. It is imperative that you register soon to secure your preferred spot onsite!

Cost: \$40.00 which includes appetizers, dinner and breakfast, however this must be indicated when registering.

Contact: Laura Stensland, SR/WA
Email: LAURA.STENSLAND@cmsenergy.com
Phone: 517-740-7421



Name: _____

Guest/Spouse Name: _____

Company: _____

Total Attendees: ___ X \$40

Total Enclosed: \$_____

Breakfast: Yes ___ No___

King: _____ Twin: _____

IRWA Region 5 ~ Member Spotlight

2013 Spring Forum ~ Milwaukee, Wisconsin

Chapter 7's very own Mary Anne Marr, SR/WA was presented with the Region 5 Professional of the Year Award by Region 5/Chapter 17's Jerry Lund, SR/WA.

Mary Anne was also presented with the Region 5 Past Chair Plaque by Region 5/Chapter 7's Chair Jeff Jones, SR/WA, R/W-RAC, R/W-NAC, R/W-URAC.



Congratulations Mary Anne!!!

IRWA International ~ Member Spotlight



MARY ANNE MARR, SR/WA
Candidate for International Treasurer



This past year has been both exciting and challenging for me. I've had the opportunity to work with a talented group of leaders including my fellow International Executive Committee

and International Governing Council members, all our International Committees, Headquarters staff and of course our many chapter leaders and members. Thank you to all of them for being patient and for their willingness to share and help me learn and grow.

Increasing value to our members is one of our key objectives. One of our newest members is from Nigeria, and is the first person from that country to join IRWA. Imagine what it would be like to be the only person from Canada or the United States that was a member. Many of us value the relationships we've built. We also value our education, training and certification/designation programs. Most of all, I think we all value the opportunity to learn from the best of our profession. This is why we choose to belong. We now have people from all over the world reaching out to us. We stand to gain so much by assisting our new members to help them belong!

We want to continually find new ways to bring more value and recognition of our profession. I'm thrilled to see our new Member Network that was launched last fall. This exclusive network is an opportunity to share information, skills and expertise in different ways and to collaborate without boundaries. It was built with you in mind, so give it a try.

Our education program also continues to evolve and improve. Demand for online programming is strong. Although many of us prefer a classroom experience, we can't deny that the current economic times, employer constraints and a new generation of learners pushes us to meet their needs. Recently, I attended the newly revised Course 901: Engineering Plan Development and Application. How wonderful it was to see our course materials in their new format! Everything seemed to flow just the way it should. Thanks to all our members who contribute so much of their time and expertise to develop and revise our courses.

I am respectfully submitting my name and asking for your support for the position of International Treasurer.

Welcome New Members:

Maxcell R. George, Fleis & Vandenbrink Engineering Inc.
Reggie S. Abbo, Realty Solution, LLC
Damon L. Garrett, Metro Consulting Associates, LLC

Thinking About A Designation or Certification? We Can Help!

Contact:

Norman Thomas
Email: nthomas@rsthbc-appraisers.com

For Membership Information Contact:

L.R. Cole, SR/WA, R/W-NAC
Email: lcole@kentcountyyroads.net

May General Membership Meeting ~ Registration Form

What:

May General Membership Meeting

When:

May 9, 2013

Where:

The James B. Henry
Center For Executive
Development
Michigan State University,
Lansing, MI

Cost:

\$45 per person

To register, please contact Chapter 7 Vice President, Larysa Figol:

- Mail: City of Troy, 500 West Big Beaver, Troy, MI 48084
- Email: figoll@troymi.gov
- Phone: 248-524-3380
- Make check payable to: Chapter 7 IRWA
- Fast / Easy Online Registration Available - <http://www.irwamichigan.org/>

Name: _____

Guest/Spouse Name: _____

Company: _____

Total Attendees: ___ X \$45

Total Enclosed: \$ _____

Education & Development

Register Today for Upcoming Courses!

Contact: Jim Aiello jjaiello@cai-engr.com

Ph: (517) 796-5741

**Course 207:
Practical Negotiations for U.S. Federal
Funded Land Acquisitions**

**May 6-7, 2013
Weber's Inn, Ann Arbor, MI**

Instructor: John F. Reed, SR/WA
Registration Form Attached

**Course 303:
Managing The Consultant Process**

**July 18-19, 2013
Weber's Inn, Ann Arbor, MI**

Instructor: Faith A. Roland, SR/WA

Recertification Announcements!

Congratulations to David E. Burgoyne, SR/WA* for recertifying his SR/WA designation.

As a professional who knows the value of continuing education, you can be justifiably proud of this important achievement. You are an asset not only to the Association, but to the entire Right of Way professional community. Congratulations!

*David will be instructing Course 219: Introduction to Presentation, Instruction and Facilitation at the International Education Conference in Charleston, West Virginia, June 23-26 and team instructing Course 100 in Saudi Arabia.



EDUCATION CONFERENCE
CHARLESTON, WV 2013
JUNE 23 - 26



**Course 104 The Standards of Right of Way Practice
September 25, 2013**

Instructor: David Layne

This course can be used for the requirements of the SR/WA designation, certification and the re-certification for the SR/WA and specialty certifications.

**IRWA Chapter 7 Fall Education Seminar
September 25-27, 2013
The Inn at Bay Harbor**

~ROSTER UPDATE~

A member from the Roster Committee will be sending out an email to all Chapter 7 members requesting specialized discipline information for an Index being incorporated in the roster.



19210 S. Vermont Avenue, Building A, Suite 100
Gardena, CA 90248
Phone: (310) 538-0233
www.irwaonline.org

Coming Soon!

Course 207:

Practical Negotiations for U.S. Federal Funded Land Acquisitions

Course 207:

Practical Negotiations for U.S. Federal Funded Land Acquisitions

Course Description:

This two-day course reviews the Uniform Act acquisition (negotiation) requirements for Federal and federally assisted programs. During this course, participants examine negotiations styles and explore practical approaches, and are also provided with tips on how to improve settlement rates for right of way acquisitions, with adequate consideration to significant right of way elements involved in the location and design of the project, including possible social, economic, and environmental effects.

Credentialing:

- **Generalist:** An **intermediate** course that can be applied towards the ARWP, RWP or SR/WA program.
- **Specialist:** Required course for the R/W-URAC program; an elective for the R/W-AMC, R/W-EC, and R/W-NAC programs

This course is designed for:

- DOT employees and other highway oriented negotiators.
- Land acquisition agents with less than 5 years negotiation experience.
- More experienced agents desiring a refresher.
- Individuals seeking improved settlement rates for acquisition.

Course Tuition Includes:

- Participant Manual

Recommended Material:

- *Successful Communication and Negotiation* (Textbook)

Who Should Take This Course:

- Ideal for both executive and entry-level professionals, this course teaches highway-oriented negotiators and land acquisition agents how to improve settlement rates for acquisitions.

Last Name	First Name
Title	
Company Name	
Address	
City, State, Zip	
() -	<input type="checkbox"/> Yes <input type="checkbox"/> No
Phone	Member
Member ID Number	
Email Address	

If payment includes the fees for registrants other than yourself, check here:
 (Please submit names of other registrants on a separate paper along with this form)
 Will you also be attending? Yes No

	Registration Deadlines	Member Tuition	Non-Member Tuition	Total Tuition Amount Due
Before	4/8/2013:	\$415.00	\$520.00	\$_____
After	4/8/2013:	\$440.00	\$545.00	\$_____

Total Member Registrants: _____
 Total Non-Member Registrants: _____

PRINT NAME AS IT APPEARS ON CARD: _____

Amex MC Visa Card #: _____ Exp: _____ 3-Digit CWV: _____

Signature: _____ Amount to be Charged: _____

Course 207: Practical Negotiations for U.S. Federal Funded Land Acquisitions

Sponsored By: IRWA Chapter 7
Dates: May 6-7, 2013
Time: 8:00 AM – 5:00 PM Daily

Class Facility Location:
 Weber's Inn
 3050 Jackson Road
 Ann Harbor, MI 48103
 Phone: (734) 769-2500

- Four Ways to Register:**
- Online: www.irwaonline.org
 - Fax: (866) 388-7419
 - Email: education@irwaonline.org
 - Contact Course Coordinator

Cancellation Policy: All classes scheduled by IRWA are subject to cancellation. All class registrants must contact the Course Coordinator prior to making travel arrangements, keeping in mind that the class may be cancelled at any time (for reasons including, but not limited to, insufficient registration, Instructor emergencies or other issues beyond the control of the chapter and/or IRWA). Fully liquidated damages for any losses incurred by a class registrant are limited solely to a refund of the registrant's prepaid class tuition. IRWA and its chapters assume no other registrant liability resulting from class cancellation.

Tuition Refund Policy: Written notification of intent to cancel registration must be received via email by both the Course Coordinator and IRWA Headquarters Education Staff (education@irwaonline.org) prior to the class start date in order to be eligible for a tuition refund. A full tuition refund will be issued if notice is received 15 days or more prior to class start date; a 75% refund will be issued if notice is received less than 15 days prior to the class start date, and no refund will be issued for notice received on or after the class start date.

Accommodations:
 Weber's Inn
 3050 Jackson Road
 Ann Harbor, MI 48103
 Phone: (734) 769-2500

Rates: (starting at)
 Single/Double: \$124.00 + Tax

Please contact the hotel directly. To receive this special rate, please refer to **Group IRWA050613** when making reservations.

Course Coordinator:
 James Aiello, SR/WA
 3050 Jackson Road
 Ann Arbor, MI 48103
 Phone: (517) 796-5741
 Fax: (517) 788-3003
 Email: jim.aiello@cai-engr.com

About the Instructor:
John F. Reed, SR/WA, R/W-RAC, R/W-URAC recently retired after 25 years of service with the Texas Department of Transportation, and has founded Compliant Relocation Services, LLC located in Round Rock, Texas. Prior to his retirement, John served as the Relocation Assistance / Valuation Administrator for the Texas Department of Transportation, Right of Way Division in Austin, Texas. During his 25 years with TxDOT, he worked in the relocation assistance and acquisition field developing and implementing policies/procedures. During this time, he also developed an in-house relocation training program for District personnel, served as LPA coordinator to the Districts, supervised the appraisal staff and worked closely with FHWA/NHI/TTI in compliance review, and developing classes and video presentations. John is a current member of the International Professional Development Committee past-member of the International Relocation Assistance Committee, certified as an IRWA Instructor in 2003 and the President of Chapter 74 for 2008. He is a 1976 graduate of Southwest Texas State University with a bachelor's degree in Business Administration. In 2008, John was named Chapter 74's Professional of the Year and, in 2009, received the same honor from Region II.



Roland Cilke, SR/WA
President
Cell: (231) 218-9018

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Patricia A. Petitto, SR/WA

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Margaret Steketee
President

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Cell: 517-290-0856
E-mail: scottelston@aol.com

Scott M. Carlson
State Certified General Real Estate Appraiser



Lynn P. Hall, SR/WA
Senior Land Agent

ELEXCO LAND SERVICES, INC.

106 Huron Blvd., Suite A, Box 313, Marysville, Michigan 48040
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www.elexco.com



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Deborah S. Poeder
Owner / President
dpoeder@landmattersllc.com

0-11230 Tallmadge Woods Drive • Grand Rapids, MI 49534
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www.landmattersllc.com

Tracy Lawrence
Land Management & Community Relations



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In business to deliver

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Tel: 248.205.7515 Fax: 248.205.4715 Cell: 810.730.0134
tracy_lawrence@transcanada.com



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St. Joseph, MI 49085

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Fax: (269) 983-3007

E-mail: cmeyer@michianalandservices.com
Web Site: www.michianalandservices.com

Carl L. Meyer
President



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Tim Davis, SR/WA
Tim.Davis@cai-engr.com

Department Manager / Land & Right of Way Services
P.O. Box 1124 | Jackson | Michigan 49204-1124
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- Roster Business Card \$75.00
- Roster Half Page \$150.00
- Roster Full Page \$225.00

Tim Davis
517-768-7153
trdavis@cai-engr.com



The Great Lakes Statement is a publication for the members of MI Chapter 7 International Right of Way Association (IRWA). Stories and articles of interest are encouraged. Please forward your submissions to:

Michelle L. Reed,
Newsletter Chair/Editor
989.685.8121
Michelle.reed@cmsenergy.com

For more information about IRWA MI Chapter 7, please contact Secretary:

Michael Odette, SR/WA
989-274-6589
Michael.odette@gmail.com

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Vol.59 No.2

Checkout our Website!
<http://irwamichigan.org>

Tim Davis, SR/WA, R/W-RAC, R/W-NAC
Commonwealth Associates
PO Box 1124
Jackson, MI 49201



Address Correction Requested

May - General Membership Meeting

What:
May General
Membership Meeting

When: May 9, 2013

Where:
The James B. Henry Center
For Executive Development
Michigan State University,
Lansing, MI

Cost: \$45.00

Register Today!



The James B. Henry Center for Executive Development - Michigan State University.