July 2007
vol. 53 • no. 03

MICHIGAN Chapter Seven
IRWA
INTERNATIONAL RIGHT OF WAY ASSOCIATION

THE great lakes State-ment

Tentative Schedule

2007 Michigan Fall Education Seminar

October 3rd, 4th & 5th
Inn at Bay Harbor • Bay Harbor, Petoskey, MI

Wednesday • Oct. 3rd

6PM Registration, Welcome Reception, Education Auction

Thursday • Oct. 3rd

8AM Seminar Sign-in, Continental Breakfast

8:30 Richard W. Roth R/W-AC, Chapter President
Chapter 7 Business Meeting

9:00 – 10:00 Joe Neighbors, SR/WA
Education requirements for the Right of Way Profession

10:00 – 11:00 Timothy Young, Attorney, Cummings McClorey Davis and Acho
Utility Agreements – Multi-users and the impact on value
Explanation of New Legislation

11:00 – NOON DTE Energy and Consumers Energy
Utility corridor easements, agreements and case studies

NOON – 1:00PM LUNCH

12:50 – 1:00PM Seminar Sign-in

1:00 – 2:00 Gary Strauss, Attorney
Airport Acquisitions and recent Zoning Case and the potential impact on value

2:00 – 3:00 Linn Smith and Chip Kraus, MDOT Aeronautics
Airport Protection Plans and Land Acquisition, State and Federal Rules and Regulations regarding the impact on flight protection zones and the valuation of real estate

3:00 – 5:00 Dave Maturen SRWA,
Michigan Appraiser Law Updates

6:00PM Dinner

Friday • Oct. 3rd

8:00AM Seminar Sign-in, Continental Breakfast

8:30 – 9:30 Vic Kotwicki, Army Corps of Engineers
Valuations for Permanent and temporary easement acquisitions for Flood Control - Program requirements and Case Studies

9:30 – 10:30 Peter Campbell
Business and equipment appraisals and relocation requirements

10:30 – 11:30 Paul Sander SRWA, MDOT Real Estate
Transportation real estate update and the new Michigan budget restraints. Also, Breaks in limited access and their impact on value

don't wait!

Make Your Reservations for the 2007 IRWA Fall Education Seminar NOW

Hotel Registration Form • Page 6
Seminar Registration Form • Page 8

Early Seminar Registration Fees

Member: $200. – Non Member: $225.
Spouse/Non Affiliated Guest: $105.
Form & Check Must be Received Prior to September 7, 2007

Late Seminar Registration Fees

After September 7, 2007

Member: $215. – Non Member: $240.
Spouse/Non Affiliated Guest: $120.

2007 Program Chairman, Norman Thomas SR/WA has worked hard to put together a great Fall Education Event for Appraisers, Negotiators, Attorneys, Surveyors and other Right of Way & Real Estate Professionals.

This year's Pre-Seminar Class will be IRWA's Course #103 - *Ethics and the Right of Way Profession*, taught by Joseph Neighbors SR/WA from Atlanta Georgia. The class will begin on Wednesday, October 3 at the Inn at Bay Harbor. Those interested in the Class should contact Jeff Jones SR/WA at 248 858 7607 right away.

More about the Fall Seminar on page 3

Seminar Registration Form on page 8
Hotel Registration Form on page 6

Clean up! Clear out!

It's time to clean up & clear out all those nooks and crannies in your home, office and storage spaces! Bring all your new or used – but still-usable, unique or antique items! *You've got stuff… and we want it!*

That's right! It's time for the ever-entertaining and always-popular Education Foundation Benefit Auction. We are in need of Auction donations in order for the Chapter to continue Michigan's excellent history of supporting Right of Way education classes and seminars.

Questions? Contact Lynn Hall, SR/WA:
810 364 7940/ phone • lhall@elexco.com / e-mail

editor's corner

Greetings Fellow Members

Most of you should have received the 2007 IRWA Michigan Chapter 7 Roster by now, Unfortunately, it contains errors and outdated information, as the printer used an older database for publishing. To complicate matters further, a notice was included which stated an incorrect email address for Tim Davis, who has agreed to update the roster for 2008, Tim's email address in the roster is correct. The correct email address for Tim is trdavis@cai-engr.com.

I have an errata page available for some of the known roster errors to date. To receive a copy, email me at maoakes@cmsenergy.com,

Again, I ask all members to visit the IRWA International website: https://www.irwaonline.org/ to update your personal information.

If you have forgotten your password, or user name, click on the link for that and you will be notified by International with your access codes. Use these codes *even if they appear incorrect*. Once you log in, you may change and update your personal profile.

The purpose of this newsletter is to inform and serve the membership in all matters related to the disciplines of the IRWA, also it is to recognize our members in appropriate ways.

A note for advertisers, please renew your advertising fees for 2007, Any advertisers who have not paid their 2007 fees will be dropped after this issue, If you would like to begin advertising in the remaining issues, please submit your business card or other ad and it will be pro-rated.

Michael A Oakes, Editor
maoakes@cmsenergy.com

International Right of Way Association
Michigan Chapter 7

2007 Executive Board

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Mary Anne Marr, SR/WA	Class of 2007
Jeffrey L. Jones, SR/WA	Class of 2008
Patricia A. Petitto, SR/WA	Class of 2009

Every man owes some of his time to the upbuilding of the profession to which he belongs.

–Theodore Roosevelt

president's chapter message
Richard W. Roth

Well, we're almost half way through this year. We held our May membership meeting at the Henry Ford Museum in Dearborn and toured the Ford Rouge Factory where the Ford F-150s are assembled. Norm Thomas, SR/WA, Vice President and Program Chair produced another great program for those in attendance, Andy Acho, the speaker was outstanding and the morning tour was also very interesting. While attendance was a little low, it appeared that those attending enjoyed the program. Thanks again, Norm.

As you can see from the front page of this newsletter our attention is now focused on the fall education seminar to be held this year at the Inn at Bay Harbor. Norm Thomas, SR/WA and Alicia Worthley, SR/WA, are putting together another great program, so get your reservations in early.

On May 4th, a contingent from Michigan Chapter 7 traveled to Columbus Ohio for the Spring Region Forum. This is always a great opportunity to meet other Chapter members from the seven states that make up Region 5, and this trip was no exception. In addition to myself, Andy Reed, Mary Anne Marr, SR/WA, Jeff Jones, SR/WA, Dave Maturen, SR/WA, and Pat Petitto, SR/WA, all attended. The Fall Region Forum is being held in Louisville, Kentucky on October 5th & 6th, at the Galt House Hotel,

As I mentioned in my previous column, the 2008 Spring Region Forum will be hosted by your Michigan Chapter 7. The planning committee was named at the April 5th Executive Board Meeting and has selected the Soaring Eagle Casino & Resort in Mount Pleasant as the location. The dates are April 4–5, 2008. Watch for additional information, because I think we may combine a board meeting and membership meeting with this program. Please plan to attend.

Most of the same contingent that traveled to Columbus will also be traveling to Sacramento, California this month for the annual International Education Conference and Board Meeting. This is always a great educational event, which I highly recommend to all IRWA members.

The IRWA Class 103 Ethics and the Right of Way Profession is scheduled for October 3rd in conjunction with the Fall Seminar. It is necessary for all certifications and recertifications, so plan on attending if you need this class. A reminder that Class 201 Communications in Real Estate Acquisitions will be held August 6-8, 2007 at Commonwealth Associates in Jackson, Michigan. This "200 level" class also qualifies for certifications and renewals.

Have a great summer and I look forward to seeing everyone in October at the Fall Seminar.

2007 IRWA Fall Education Seminar

continued from front page

The Fall Education Seminar will begin on Wednesday, October 3 at 6:00 PM for the official Registration Check-in which will be followed by the Welcome Reception/Dinner and the Annual Education Auction. We are in need of Auction donations in order for the Chapter to continue Michigan's excellent history of supporting Right of Way education classes and seminars. Michigan Real Estate and Appraiser Licensees must bring their Licenses to the Wednesday night check in for verification.

The 2007 Program will begin on Thursday, October 4th and conclude between 11:30 and 12:00 on Friday, October 5. For Michigan Real Estate Licensees, we plan to submit to the State of Michigan, a request for approval for 11-12 hours of continuing education credit. This Seminar will include two separate courses for Michigan Appraisers, both of which we plan to submit to the Michigan Department of Licensing for their approval as well.

Rooms at the Inn at Bay Harbor are limited and **it is important to follow the instructions and use the Hotel Reservation Form included in this newsletter**. Please check with the hotel prior to making your reservations, since one type of room for our group has a Murphy bed and the other has two queen size beds.

Questions about the Fall Seminar Program or Speakers?
Please contact 2007 Program Chairman, Norman Thomas SR/WA
734 422 5353 / phone,
nthomas@rsthbc-appraisers.com / e-mail

Questions regarding Fall Seminar Registration, Meals or Hotel?
Please contact Alicia Worthley SR/WA at 248 588 8293 / phone,
worthleya@aol.com / e-mail

IRWA • MICHIGAN CHAPTER 7
EXECUTIVE BOARD MEETING

Thursday, June 7, 2007 – 9:30 am
Commonwealth Associates, Inc.
West Argyle Road, Jackson, MI
Contact: Jeannine P. Myers 517 796 5108

AGENDA

CALL TO ORDER

READING AND APPROVAL OF THE MINUTES

TREASURER'S REPORT APPROVAL

OFFICERS REPORTS
- President & Int'l Dir.
  Dick Roth, R/W-AC
- Pres. Elect. & Int'l Dir.
  Andy Reed
- Vice Pres.
  Norm Thomas, SR/WA
- Secretary
  Laura Southwell, R/W-RAC
- Treasurer
  Kim Tassen
- Assist. Sec.-Treas.
  Paul Sander, SR/WA

COMMITTEE REPORTS
- International
- Chapter

UNFINISHED BUSINESS
- Roster
- Advertising
- Fall Seminar

NEW BUSINESS.

ADJOURNMENT

Henry Ford Museum • Ford Rouge Plant Tour
Dearborn, MI • May 10, 2007

General Membership Meeting

Andy Acho, at left, provided a fantastic presentation for the attendees of the May General Membership Meeting. We began our morning with a tour of the Ford Rouge Plant that provided the history and present statistics of the large brownfield redevelopment.

Afterwards the Conference and Event Center provided lunch and we ended our meeting with Mr. Acho providing an interesting, educational and entertaining presentation on the environmental programs in use today and the global response to these products and technologies.

For all those that attended the meeting, Mr. Acho has offered the *Ford Friends and Family* discount on an auto purchase or lease program for any Ford, Lincoln, Mercury, Volvo, LandRover, Jaguar and Mazda at any dealership in the United States.

Contact Andy Acho or Norm Thomas with your name address, telephone number and last 4 digits of your social security number and a pin number will be provided.

Andy Acho: andrewacho@yahoo.com
Norm Thomas: nthomas@rsthbc-appraisers.com

Thank you to all of the attendees and a very special thank you to Mr. Acho for volunteering his time and information to our members.

top: Attendees at the May meeting learning about brownfield redevelopment

above: Michael O'Dette accepting his SR/WA plaque from Dick Roth, IRWA Chapter 7 President

Spring 2007 • Savannah, GA
The Appraisal Foundation

the Board of Trustee meeting of The Appraisal Foundation in Savannah, GA.

left to right: Randall Kopfer, NAIFA Trustee, Art Clapp TAF Chair, and David Maturen, IRWA Trustee

William "Bix" Cox receives his *Professional of the Year* plaque from Ron Barker

Region 5 Officers: Jerry Lund, Donna Hunter and Mary Anne Marr

at right: Andy Reed and Dick Roth at The Region 5 Forum

below right: Chapter 7 attendees, Dave Maturen, Pat Petitto, Andy Reed, Mary Anne Marr, Jeff Jones and Dick Roth with IRWA President-Elect, Jim Struble

at left and below: a good turn-out at the Region 5 Forum in Columbus, OH

Columbus, OH
Region 5 Spring Forum

Candidate "Bix" Cox, Patt Petitto, Dave Maturen's chair and Jeff Jones

200 level courses are a basic requirement for many certification designations and the SR/WA designation. Join us in August for this great course.

IRWA Course 201

Communications in R.E. Acquisition

August 6 – 8, 2007 • 8AM – 5PM • 3 Day

Class Location:
Commonwealth Associates, Inc.
2700 Argyle Street • Jackson, MI 49201
517 788 3000 /phone

Registration Fees:
$ 545. member • $ 690. non-member
Late registration fee of $25 after July 6, 2007
Course Tuition Includes: Participant's Manual

This is your opportunity to complete a 200 level course!

Course Description: This is a comprehensive program developed specifically to train professionals in the communications and negotiation skills used in the right-of-way profession. It offers extensive individual participation in self-learning exercises and role-playing sessions. The participant's will be involved in simulations of actual acquisition interviews. Each student is required to bring an example of an actual acquisition case that has already been conducted or will soon be conducted. *This case is needed on the first day of class.*

Facilitator: **David Layne, SR/WA** is the owner of Layne Consulting Services, Inc. Dave has thirty plus years experience in all phases of right of way: project scoping, appraisal/appraisal review, acquisition/relocation assistance, asset (property) and organizational management.

Coordinator: Jeannine Myers
P.O. Box 1124 • Jackson, MI 49204-1124 • 517 796 5108 / phone
517 788 3003 / fax • jpmyers@cai-engr.com / e-mail

Accommodations: Country Inn & Suites • 3506 O'Neill Drive • Jackson, MI 49202 • 517 788 6400 / phone
Single $ 90 + Tax • Please contact hotel directly for rates and Reservations.

IRWA Course 103

Ethics and the Right of Way Profession

Same location as the 2007 Fall Seminar!

October 3, 2007 • 8AM – 5PM • 1 Day

Class Location: **The Inn at Bay Harbor**
3600 Village Harbor Dr. • Bay Harbor, MI 49770
800 462 6963 / phone

Registration Fees: $255 member • $320 non-member
Late registration fee of $25 after August 28, 2007

Course Description: This is course is required for all certifications and recertifications.

Facilitator: **Joe B. Neighbors III, SR/WA** is currently serving as Treasurer, Right of Way International Education Foundation. Besides being an instructor he has also been involved in course design.

Coordinator: Jeffrey L. Jones, SR/WA • Road Commission for Oakland County • 2420 Pontiac Lake Rd. • Waterford, MI 48328
248 858 4783 / phone • jjones@rcoc.org / e-mail

Accommodations: The Inn at Bay Harbor
3600 Village Harbor Dr. • Bay Harbor, MI 49770
800 462 6963 / phone
This class is held in conjunction with the 2007 Fall Seminar.

THE INN AT BAY HARBOR RESERVATION FORM
Group Name: International Right of Way Association
Dates: October 3-5, 2007

Reservations must be made utilizing this form and be received by September 2, 2007, Reservation requests received after this date will be taken on a space available basis per agreement with IRWA,

When making travel arrangements, please note The Inn at Bay Harbor observes a 4:00 PM check in and 11:00 AM check out.

Accommodations: Please indicate your 1st and 2nd lodging preference below, If room type requested is not available, the next available room type and rate will be confirmed, **We cannot guarantee specific rooms/units,** All rooms are non-smoking.

ACCOMMODATIONS

ROOM TYPE	ROOM RATES	Indicate 1ST or 2ND CHOICE
Studio Quarryside	$115.00	
Efficiency hotel room with one queen murphy bed and one queen sleeper sofa in living area, gas fireplace, kitchenette, one bathroom with stall shower and shared balcony.		
Studio Lakeside	$115.00	
Efficiency hotel room with one queen murphy bed and one queen sleeper sofa in living area, gas fireplace, kitchenette, one bathroom with stall shower and shared balcony.		
Grand Deluxe Quarryside	$125.00	
Hotel room with two queen beds, wet bar with refrigerator, one bathroom and shared balcony.		
Grand Deluxe Lakeside	$125.00	
Hotel room with two queen beds, wet bar with refrigerator, one bathroom and shared balcony.		

Rates are based on the European Plan which includes lodging only, Rates are per room per night.
Rates are subject to a 6% Michigan State Use Tax and 2% Local Lodging Assessment.
Room confirmations will be e-mailed or faxed, so please include those numbers if you are requesting a confirmation.
The Inn at Bay Harbor is a smoke free facility.

Tax exempt individuals: Please present the state tax exempt form at check out. Indicate your method of deposit below. Personal funds are not exempt from state tax or local assessments.

- ☐ Company check is enclosed with this registration form.
- ☐ Please use my personal credit card to guarantee the reservation, A check will be mailed from the company or presented upon arrival.

Deposits: A deposit equal to the first night's lodging is required with each reservation, Please make check or money order payable to Boyne USA Resorts or include a credit card number, The card will be charged upon receipt of form, Do not send cash.

Cancellation Policy: Cancellation and changes affecting arrival/departure dates must be made 7 days prior to arrival date in order to receive refund of deposit, Within 7 days your deposit is forfeited.

Please mail or fax to:

Boyne USA, Inc.
Central Reservations Department
P.O. Box 19
Boyne Falls, MI 49713
Fax: 231 549 6844
Phone: 1 800 462 6963

PLEASE PRINT

ARRIVAL DAY/DATE

DEPARTURE DAY/DATE:

SHARE WITH:

NUMBER IN PARTY:

NUMBER OF ADULTS IN PARTY:

AGES OF CHILDREN 18 & UNDER:

NAME:

COMPANY:

ADDRESS:

CITY: STATE: ZIP:

PHONE / BUSINESS: FAX:

PHONE / HOME:

E-MAIL ADDRESS:

BOYNE REWARDS #

REQUESTS *: ☐ Low Floor ☐ Crib ☐ Non-Feather

*The Inn at Bay Harbor does its best to accommodate requests, but cannot guarantee them.

PAYMENT METHOD

☐ CHECK ENCLOSED $ _____

☐ American Express ☐ Visa ☐ MasterCard ☐ Diners Club ☐ Discover

CREDIT CARD # Expiration Date:

SIGNATURE:

All reservations must be guaranteed by check or credit card deposit.
Checks/money orders should be equivalent to one nights' stay, payable to Boyne USA Resorts.
Credit card imprint is required at check-in for all guests.
Please provide tax exempt form at check out.

Put your company's name in front of chapter members AND support the IRWA!

advertising at reasonable rates!

We would love to welcome you as a new or returning advertiser on our *Website*, in the *Membership Roster* or in *The Great Lakes State-ment* newsletter– if you would like to begin advertising in the remaining issues of *The GLS*, please submit your business card or other ad and it will be pro-rated.

Advertising rates:

☐ **Web Site** Ad	$25.	*New This Year*
☐ **Newsletter** Ad	$125.	*6 Issues – can be pro-rated*

Membership Roster

☐ Business Card Size Ad	$50.	☐ Half Page Ad	$75.
☐ Full Page Ad Inside Pages	$150.	☐ Full Page Ad Front/Back Covers	$200.

Total Due $_____

Please make your check payable to IRWA-Michigan Chapter 7

All ads subject to editorial approval. Michigan Chapter 7 accepts roster advertising related to the Right of Way profession. Neither the acceptance nor the publication of any such advertising constitutes an endorsement, recommendation or warranty of the advertiser on the part of Chapter 7, its officers and/or its committee members.

Thank You *to our advertisers*

-The Great Lakes State•ment is a publication for the members of Michigan Chapter 7 of the International Right of Way Association (IRWA). Stories and articles of interest are encouraged. Please forward your submissions to:
Michael Oakes, *Newsletter Chair*
517 788 2332
maoakes@cmsenergy.com
Linda M. Polo, Polo Design
Art Director/Editor
lmpolo@aol.com

Submissions for the July newsletter due by:

July 27, 2007

For information on IRWA Michigan Chapter 7, please contact the Secretary:
Laura K. Southwell, R/W-RAC
734 327 6694
southwelll@wcroads.org

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Verne Cappell
c/o Consumers Energy Company
One Energy Plaza • Jackson, MI 49201

MICHIGAN Chapter Seven

IRWA
INTERNATIONAL RIGHT OF WAY ASSOCIATION

Michigan Chapter 7
2007 Fall Education Seminar
SPECIAL ISSUE

Address Correction Requested

Michigan Chapter 7 • 2007 Fall Education Seminar Registration Form

Early Registration Fee per person:
- ☐ IRWA Member: $200.00
- ☐ Non Member: $225.00
- ☐ Spouse/Non Affiliated Guest: $105.00

Late Registration Fee per person:
- ☐ IRWA Member: $215.00
- ☐ Non Member: $240.00
- ☐ Spouse/Non Affiliated Guest: $120.00

Form & Check Must be Received Prior to September 7, 2007

please make checks payable to: *Chapter 7 IRWA*
mail to: Alicia Worthley SR/WA • 260 Bellevue Ave. • Clawson, MI 48017

name _____ IRWA membership number _____

company / agency _____

street address _____

city _____ state _____ zip _____

phone / work _____ phone / home _____

appraiser name as it appears on license _____ license # and type _____

real estate broker / salesperson name as it appears on license _____ license # and type _____

spouse / guest name _____

Check MUST be received by September 7, 2007 for Early Registration* ***total enclosed**

What:
2007 Fall Education Seminar

When:
October 3, 4 & 5, 2007

Where:
Inn at Bay Harbor
Bay Harbor, Petoskey, MI

Register Today!
Use this Seminar Registration Form – ***Space is limited!***

Early registration deadline is ***September 7th****!!!*

Special note for brokers, salespersons & appraisers!
It is ***extremely important*** that you use the name(s) ***exactly*** as it appears on your license(s) as well as the correct type of license and license number.